

**HEUSSEN: Legal Consulting for Orchestra Service GmbH Involving Sale of Business**

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Avnet, a publically listed US tech company headquartered in Phoenix/AZ, is slated to take over Orchestra Service GmbH (Orchestra), a special IT distributor for innovative storage solutions and services for EMC products headquartered in Munich, Germany. Both parties already signed the takeover agreement on Sept. 30, 2015. Pending approval by anti-trust authorities, the deal is expected to conclude in October 2015 at a total transaction volume worth almost 100 million euros.

Throughout the joint-venture deal, an expert consulting team from the international corporate law firm HEUSSEN under the leadership of Partner Dr. Cristof Schmidt (corporate/M&A law) provided Orchestra with full-range legal services. These ranged from vendor due diligence matters (incl. the use of data room equipment) to contract drafting as well as from anti-trust law to tax matters. Besides Dr. Schmidt, members of the consulting team included Martin Grasser (Partner, tax law), Dr. Thomas Griebel (Of Counsel, corporate law), Philip Herbst (Associate, labor law) and Dr. Gerhard Pischel, LL.M. (Partner, anti-trust law).

Orchestra has been a client of HEUSSEN for quite some time, having relied on the law firm's services in various legal as well as financial matters before.

**About Orchestra Service GmbH**

Founded in 1998, Orchestra is a leading value-added distributor company in Germany. Focal points of their services include backup and recovery, archiving, high availability, replication and storage. Revenue generated by Orchestra amounted to roughly 95 million dollars for the calendar year 2014. Future plans call for the company to be integrated in the EMEA business of Avnet Technology Solutions.

**About Avnet Inc.**

From components to cloud solutions, from design-chain to supply-chain services – Avnet, Inc. (NYSE:AVT) boasts a highly competitive portfolio of innovative products, services and solutions to support the success of clients developing, selling and applying technology solutions worldwide. Avnet is a Fortune 500 company having generated 27.9 billion dollars in revenue worldwide in the fiscal year 2015.

**About HEUSSEN**

HEUSSEN Rechtsanwaltsgesellschaft mbH is a full-service corporate law firm based in Germany, comprising over 120 attorneys, tax advisers, auditors and notaries at its offices in Munich, Frankfurt, Stuttgart and Berlin as well as Italy and the Netherlands. Offering national and international corporate consulting in all areas of commercial law, HEUSSEN is a member of MULTILAW, one of the largest international networks of independent law groups with 80 selected law firms in 70 countries.

For more information, please visit [www.heussen-law.de](http://www.heussen-law.de)

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